**Day 5:**

**Q. On what basis you choose Salesforce edition for a Business? Create document for your understanding on choosing edition in detail.**

Available in both (Classic and Lightning Experiences)

**Classic**: It is original and older version.

**Lightning**: New version that carries several new features that aren't available with classic.

(Modern interface, Frequent updates, Activity timeline, Opportunity insights).

Editions are depending upon cloud what we are opted, difference editions are available and difference prices are charged for editions.

**SalesforceIQ CRM Master (Group)Edition:**

* Designed for small scale organizations.
* Looking for only basic sales applications.
* Maximum 5 users.

**Lightning Professional Edition:**

* It provides complete CRM applications with declarative functionalities (building the application or customize the application without program. Eg: MS Office).
* Any number of users.
* We can't make APEX programmers, triggers, web services.
* It supports small to midsize deployment.

**Enterprise Edition (Most Popular):**

* It provides both declarative capabilities and programmer ability capabilities.
* Access to Apex programmers, triggers, web services.
* Here we are also getting all lightning professional features.
* It supports large-scale deployments.

**Unlimited Edition:**

* Complete CRM Power and Support.
* Here we are also getting all lightning enterprise edition.

**Developer's Edition:**

* It provides access to the lightning platform and API's.
* Here Developers extends salesforce, integrate with other applications.
* Develop new tools and applications.